

# Abhibhaw Asthana

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## EDUCATION

- National Institute of Technology, Rourkela** Rourkela, India  
*Bachelor of Technology - B.Tech* July 2019 - June 2023

## SKILLS SUMMARY

- Languages:** Python, Dart, GoLang, C, C++, JavaScript, SQL, Bash, GraphQL, YAML
- Frameworks:** Django, React, Node.js, Flutter, Flask
- Tools:** Kubernetes, Docker, GH-OST, GIT, MongoDB, SQL, Kafka, Jenkins
- Platforms:** Linux, Windows, Mac, AWS, GCP, Azure
- Soft Skills:** Product Management, Leadership, Event Management, Writing, Public Speaking, Time Management

## EXPERIENCE

- Devtron** Gurgaon, India  
*Associate Product Manager* May 2023 - present
  - Product Ownership:** Led end-to-end product lifecycle as the sole Product Manager, collaborating directly with founders to define roadmap, prioritize initiatives, and ship high-impact features including free trial onboarding, policy governance, and improved user onboarding flows.
  - Data-Driven Decision Making:** Drove strategic, data-informed product decisions by tracking MAU, retention, onboarding funnels, and feature adoption, resulting in a 4x increase in inbound leads and a 1/3 rd reduction in POC-to-conversion time after launching the free trial experience.
  - Customer Empathy:** Led enterprise readiness initiatives by building comprehensive policy and governance features that served as key differentiators in securing major client contracts. Improved product roadmap transparency and customer alignment through structured feedback loop.
- Bharatpe - Delhi, India** Remote  
*Software Development Engineer Intern* Mar 2022 - May 2023
  - Self service dashboard:** Built Selfservice Portal for automating day to day DevOps Tasks
  - Django for backend:** Used python Django backend & Angular based template rendering to design the dashboard.
  - Features:** Selfservice Portal is performing production-level database alterations, maintaining RBAC for various applications, Managing various DB operations and is audit ready
  - Achievements:** The tool has already processed more than 20K+ requests in just 10 months, won multiple awards at DevOps conferences, Reduced average JIRA closure time from 14 days to 17 mins
- Gepton - B2B Startup** Remote  
*Co-Founder and CTO* Aug 2020 - May 2022
  - Achievement:** As a B2B startup, we've assisted over 13+ startups & businesses in transitioning their services from offline to online.
  - Projects:** The firm was able to secure 37 projects in just under a year because of an efficient development pipeline.
  - Outcome:** Partnered with a variety of companies from various industries to help them create and increase their online presence via web and mobile based platforms.

## PROJECTS

- Milkton - The Milk ERP (React, Node.js, Apollo GraphQL, Flutter, Typesense, MongoDB, Sheet APIs):**
  - Developed a complete Enterprise Resource Plan solution consisting of Admin Panel, APIs, cross-platform Customer App and Delivery Executive App
  - Managed online transactions of over Rs. 2+ Crores per year and over 2K+ API crud operations daily.
  - With a systematic flow setup, the Play store app garnered 5 stars rating with an increase in the sales by 300% owing to the launch of the customer app.
- Project Avocado - The Institute Counseling Service App (Flutter, express GraphQL, Firebase, Digital Ocean):**
  - A cross-platform application developed for NIT Rourkela's Institute Counselling Service, it provides features such as realtime timetable, one to one chat support with an mentors, counselling appointment booking, etc.
  - As an active maintainer, squashed several bugs, reviewed PRs and added latest features. With daily active users of over 2000 and a Play store rating of 4.5, the application was featured on Google Dev Library.
  - The app is open-sourced on GitHub with over 100+ stars and was recognised and sponsored by Digital Ocean.

## VOLUNTEER EXPERIENCE

- Sponsorship Lead at HackNITR 3.0** Remote, Global  
*Led sponsorship team & raised monetary sponsorship of Rs.2.5 lakhs & in-kind sponsorship of Rs.50k+ Aug 2021 - Oct 2021*
- Google Cloud Facilitator - NIT Rourkela** Rourkela, India  
*Conducted workshop sessions to help 172 students in starting their first cloud journey over Google Cloud. Oct 2021 - Nov 2021*